

December 4, 2018

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, CA 93009

SUBJECT: Approval of, and Authorization for the Ventura County Behavioral Health Director or Designee to Sign, the Fourth Amendment to the Agreement with Maxim Healthcare Services, Inc. for Medical Personnel Staffing and Recruiting Services, Revising the Rate Schedule and Increasing the Agreement Maximum, Effective July 1, 2018 through June 30, 2019.

RECOMMENDATION:

Approval of, and authorization for the Ventura County Behavioral Health (VCBH) Director or designee to sign, the Fourth Amendment to the Agreement with Maxim Healthcare Services, Inc. (Maxim) for medical personnel staffing and recruiting services, revising the rate schedule and increasing the agreement maximum from \$1,346,765 to \$1,746,765 (an increase of \$400,000), effective July 1, 2018 through June 30, 2019 (Exhibit 1).

FISCAL/MANDATES IMPACT:

ADP Division #3220

Mandatory: No [x] Yes [] Cite Authority:

Source of Funding: Drug Medi-Cal Federal Financial Participation Funds, Realignment, State General Fund, and SAPT.

Funding Match Required: No

Impact on Other Department(s): None

	<u>2018-2019</u>	<u>2019-2020</u>
Summary of Revenue and Total Costs		
Revenue:	\$170,000	\$90,000
Costs:		
Direct Cost	\$170,000	\$90,000
Indirect - Dept.	\$0	\$0
Total Costs	\$170,000	\$90,000
Net County Costs	\$0	\$0

FY 2018-19 Adopted Budget for ADP Division #3220				
	Adopted Budget	Adjusted Budget	Projected Actual	Estimated Savings/(Deficit)
Appropriations	\$22,407,770	\$22,407,770	\$22,407,770	\$0
Revenue	\$21,833,770	\$21,833,770	\$21,833,770	\$0
Net Cost	\$575,000	\$575,000	\$575,000	\$0

Note: Sufficient Revenue and appropriations are included in the FY18-19 Adopted Budget for ADP Division 3220

MHL DIVISION #3200

Mandatory: No [X] Yes [] Cite Authority:

Source of Funding: Short Doyle/Medi-Cal (SD/MC) Federal Financial Participation (FFP) and 2011 Realignment.

Funding Match Required: No

Impact on Other Department(s): None

	<u>2018-2019</u>	<u>2019-2020</u>
Summary of Revenue and Total Costs		
Revenue:	\$230,000	\$581,167
Costs:		
Direct Cost	\$230,000	\$581,167
Indirect - Dept.	\$0	\$0
Total Costs	\$230,000	\$581,167
Net County Costs	\$0	\$0

FY2018-19 Adopted Budget for MHL Division #3200				
	Adopted Budget	Adjusted Budget	Projected Actual	Estimated Savings/(Deficit)
Appropriations	\$84,168,122	\$84,168,122	\$84,168,122	\$0
Revenue	\$71,968,122	\$71,968,122	\$71,968,122	\$0
Net Cost	\$12,200,000	\$12,200,000	\$12,200,000	\$0

Note: Sufficient Revenue and appropriations are included in the FY18-19 Adopted Budget for MHL Division 3200

DISCUSSION:

Maxim provides certified and/or licensed temporary staff to help fill vacant positions due to the difficulty in finding qualified and appropriately certified and/or licensed staff and are used to help backfill existing positions due to unexpected leaves of absence. VCBH is taking appropriate steps to expedite its recruitments for qualified and appropriately certified and/or licensed staff, however, until staff can be hired, VCBH is in need of temporary staff from Maxim to maintain services for the VCBH clients. The current vacancy rate for VCBH is between 9% and 17%.

The proposed Fourth Amendment to the Agreement will add two new positions and rates for an Access Line Student/Mental Health Associate (MHA) Intern and Pharmacist position. It will also adjust existing rates for several positions and increase the maximum agreement amount by \$400,000. The table below summarizes the rate changes for the Access Line Student/MHA Intern, Pharmacist, Registered Nurse, Drug Alcohol Counselor, Alcohol Drug Treatment Specialist, and Substance Use Disorder Counselor positions. The changes to the rates will allow Maxim to provide quality staff to VCBH and more accurately reflects the rates in Ventura County. In addition, the Registered Nurse rate has not increased since FY 2014-15. The increase to the agreement maximum will allow VCBH to temporarily fill an open pharmacist position, due to retirement, and provide staff coverage for the 24/7 access line that is funded by Drug Medi-Cal Organized Delivery System (DMC-ODS), scheduled to open December 1, 2018. The 24/7 access line via a toll-free telephone number, provides those seeking access to substance use treatment services, with general information on hours and location of services, preliminary screening to determine program eligibility and referral and linkage to appropriate services within the DMC-ODS system. The access line is accessible in non-English languages and is Americans with Disabilities Act compliant. With only a few months to get the access line operational, Maxim will be used to provide staff to determine the level of personnel needed to meet access line volume.

Title	Current Rate	Proposed Rate
Access Line Student/MHA Intern	N/A	\$28
Pharmacist	N/A	\$85
Registered Nurse (RN)	\$56	\$66
Drug Alcohol Counselor(DAC)	\$28	\$33
Alcohol Drug Treatment Specialist(ADTS)	\$28	\$33
Substance Use Disorder Counselor(SUD)	\$28	\$33

VCBH recommends approval of, and authorization for the VCBH Director or designee to sign, the Fourth Amendment to the Agreement with Maxim for medical personnel staffing and recruiting services, revising the rate schedule and increasing the agreement maximum from \$1,346,765 to \$1,746,765 (an increase of \$400,000), effective July 1, 2018 through June 30, 2019. This agreement is funded by Short Doyle and Drug Medi-Cal Federal Financial Participation Funds, 2011 Realignment, State General Fund, and Substance Abuse Prevention and Treatment (SAPT) funds.

This Board Letter has been reviewed by the County Executive Office, Auditor-Controller's Office, County Counsel, and Human Resources. If you have any questions regarding this item, please contact Sevet Johnson at (805) 981-1881.


SEVET JOHNSON, PsyD
Behavioral Health Director


NARCISA R. EGAN
Assistant Chief Financial Officer


JOHNSON K. GILL
Health Care Agency Director

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Attachment:

Exhibit 1 – Fourth Amendment to the Agreement with Maxim Healthcare Services, Inc.
– FY 18-19